- <sup>1</sup> Monthly standings are updated through: January 31, 2019
- <sup>2</sup> Current Club Level has been communicated based on a rep's 2018 production, and refers to the level of Medallion Club services the rep is currently receiving. MEMBERS Insurance & Investments reserves the right to adjust Club level and available services at any time.
- <sup>3</sup> On Pace for Level is based on a rep's 2019 annualized production and refers to the Club award the rep will receive should s/he maintain production throughout the year at the current pace.
- Top rep at the end of 2019 will receive Diamond Level recognition.

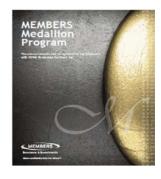


			Current	MEMBERS Accumulation	Annualized	On Pace for
Rank	Rep Name	RSD	Club Level <sup>2</sup>	YTD Production	Production	Medallion Award <sup>3</sup>
1	Brockway CRPC, Jane A	Mason, Michael	Platinum	2,258,408	27,100,896	Platinum 🖤
2	Lybeck, Jonathan B	Stanley, Travis	Silver	2,164,233	25,970,796	Platinum
3	Hamm, Jeffrey C	Taylor, Joshua	Diamond	1,855,512	22,266,144	Platinum
4	Surak CRPC, Gary M	Stanley, Travis	Platinum	1,811,000	21,732,000	Platinum
5	Gagnon, Jeffrey A	Stanley, Travis	Platinum	1,655,742	19,868,904	Platinum
6	White CRPC, John P	Wells, Michael	Gold	1,632,598	19,591,176	Platinum
7	Dams CRPC, Justin A	Mason, Michael	Platinum	1,190,587	14,287,044	Platinum
8	Holbrook CRPC, Tyler T	Wells, Michael	Platinum	1,090,900	13,090,800	Platinum
9	Morneau, Steven A	Stanley, Travis	Bronze	1,017,423	12,209,076	Platinum
10	Packman, Joshua D	Mason, Michael	Gold	968,033	11,616,396	Platinum
11	Restrepo, Eileen	Taylor, Joshua	Gold	964,812	11,577,744	Platinum
12	Wright, Robert J	Stanley, Travis	Bronze	950,083	11,400,996	Platinum
13	Sylvester CRPC, Stephen A	Stanley, Travis	Silver	859,171	10,310,052	Platinum
14	Pasquini CRPC RICP, Eric S	Stanley, Travis	Gold	817,652	9,811,824	Platinum
15	Murdock, Nathan	Wells, Michael	Gold	790,251	9,483,012	Platinum
16	Moore, Nikki	Mason, Michael	Platinum	768,586	9,223,032	Platinum
17	Canfield, Michael	Stanley, Travis	Platinum	750,000	9,000,000	Platinum
18	Diest CRPC, Carol	Stanley, Travis	Gold	739,069	8,868,828	Platinum
19	Grumbois CRPC, Breta L	Wells, Michael	Gold	735,640	8,827,680	Platinum
20	Stanton, John	Taylor, Joshua	Gold	733,691	8,804,292	Platinum
21	Headley CRPC, Charles E	Stanley, Travis	Platinum	727,229	8,726,748	Platinum
22	Thompson LUTCF, Jon R	Wells, Michael	Platinum	724,132	8,689,584	Platinum
23	Monsivais CFP, Ariel	Mason, Michael	Gold	722,984	8,675,808	Platinum
24	Rowland, Jeffrey	Taylor, Joshua	Platinum	684,000	8,208,000	Platinum
25	Keith, Rachelle E	Wells, Michael	Gold	675,677	8,108,124	Platinum
26	Gorge, Mark A	Wells, Michael	Gold	652,768	7,833,216	Platinum
27	Livernois, Marc D	Stanley, Travis	Gold	647,263	7,767,156	Platinum
28	Grekis CRPC, Costas A	Stanley, Travis	Gold	643,874	7,726,488	Platinum
29	Mayers CRPC, Stephanie M	Mason, Michael	Gold	634,181	7,610,172	Platinum
30	Albert CRPC, Michael J	Mason, Michael	Platinum	624,115	7,489,380	Platinum
31	Sediqi, Farhad	Wells, Michael	Gold	610,100	7,321,200	Platinum
32	Morgan, Robert	Wells, Michael	Platinum	608,322	7,299,864	Platinum
33	Harris ChFC CFP, Randall W	Taylor, Joshua	Platinum	600,000	7,200,000	Platinum
34	McCormick, Juanita A	Wells, Michael	Platinum	586,539	7,038,468	Platinum
35	Ivy, Saundra	Stanley, Travis	Gold	560,643	6,727,716	Platinum
36	Van Wert CFP, James H	Stanley, Travis	Gold	545,666	6,547,992	Platinum
37	Hilbun CFP, Ericson P	Mason, Michael	Platinum	526,203	6,314,436	Gold
38	Armijo, Justy A	Wells, Michael	Gold	518,178	6,218,136	Gold
39	Hayward, Winslow	Stanley, Travis	Silver	513,160	6,157,920	Gold
40	Whitmire CRPC, Ricky D	Stanley, Travis	Platinum	499,502	5,994,024	Gold
41	Larson, Jenny E	Mason, Michael	Silver	499,260	5,991,120	Gold
42	Quigley, Timothy A	Stanley, Travis	Gold	485,135	5,821,620	Gold
43	LaFerriere, Mary A	Stanley, Travis	Gold	469,594	5,635,128	Gold
44	Volpe, Stephen	Stanley, Travis	Gold	445,385	5,344,620	Gold
45	Rensberger CRPC, Tyler	Mason, Michael	Silver	441,242	5,294,904	Gold
46	Bird, James D	Stanley, Travis	Gold	420,200	5,042,400	Gold

Medallion Awards are based on annual production of MEMBERS Annuities.

Diamond - Top rep at end of 2018

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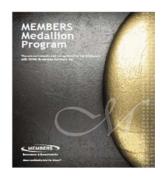


Rank   Rep Name   RSD		MEMBERS					
47   Lundquist MBA, Craig S   Mason, Michael   Silver   405,141   4,861,692   Gold   48   Reinhardt, Todd M   Mason, Michael   Silver   397,106   4,765,272   Gold   49   Quint, David   Wells, Michael   Gold   388,556   4,662,672   Gold   50   Williams, Suzanne   Wells, Michael   Gold   373,155   4,778,60   Gold   51   Robertson, Douglas L   Tayor, Joshua   Gold   365,776   4,389,315   Gold   52   Krikorian, David   Wells, Michael   Gold   365,776   4,389,315   Gold   53   Kiefer, Joseph   Mason, Michael   Gold   361,221   4,334,652   Gold   54   Cone, Norman   Taylor, Joshua   Silver   368,607   4,307,604   Gold   55   Bumgarner CRPC, Anthony D   Mason, Michael   Bronze   345,882   4,159,584   Gold   56   Chambers CRPC, Richard L   Mason, Michael   Bronze   345,882   4,159,584   Gold   57   Gerundo CLU ChFC CRPC LUTCF, Rich Taylor, Joshua   Gold   344,998   4,187,975   Gold   58   Hotte CRPC, Roy Carlor   Stanley, Travis   Gold   344,991   4,129,992   Gold   59   Rodgers, Nathan   Stanley, Travis   Silver   330,266   3,963,192   Gold   50   Alexander, John E   Wells, Michael   Gold   328,881   3,946,672   Gold   51   Amenta, Lawrence J   Stanley, Travis   Gold   324,881   3,946,672   Gold   52   Larsen, Daniel J   Wells, Michael   Gold   321,012   3,862,144   Gold   53   Edwards, Eric J   Stanley, Travis   Gold   310,258   3,723,096   Gold   54   Tansor, David   Mason, Michael   Gold   310,258   3,723,096   Gold   55   Decker, Kurt   Mason, Michael   Gold   310,258   3,723,096   Gold   56   Decker, Kurt   Mason, Michael   Gold   305,816   3,669,722   Gold   56   Decker, Kurt   Mason, Michael   Gold   300,000   3,600,000   Gold   57   Clark, Lymelle R   Wells, Michael   Gold   300,816   3,669,723   Gold   58   Maino, Eugene P   Stanley, Travis   Gold   300,816   3,669,723   Gold   59   Scheel, Brennan   Mason, Michael   Gold   300,816   3,669,723   Gold   50   Cheek, Wells, Michael   Gold   300,816   3,669,723   Gold   50   Cheek, Wells, Michael   Gold   300,816   3,669,724   Gold   59   Scheel, Brennan   Maso				Current	Accumulation	Annualized	On Pace for
48 Reinhardt, Todd M   Mason, Michael   9   Quint, David   Wells, Michael   Platinum   389,000   4,686,000   Gold   50   Williams, Suzanne   Wells, Michael   Platinum   389,000   4,686,000   Gold   51   Robertson, Douglas L   Taylor, Joshua   Gold   365,576   4,477,860   Gold   52   Kritkorian, David   Wells, Michael   Gold   365,776   4,477,860   Gold   53   Kiefer, Joseph   Mason, Michael   Gold   361,221   4,334,652   Gold   54   Cone, Norman   Taylor, Joshua   Silver   589,967   4,334,652   Gold   55   Bumgarner CRPC, Anthony D   Mason, Michael   Gold   348,998   4,187,976   Gold   Gold   Gold   348,998   4,187,976   Gold   G	Rank	Rep Name	RSD	Club Level <sup>2</sup>	YTD Production	Production	Medallion Award <sup>3</sup>
49   Quint, David   Wells, Michael   Platinum   389,000   4,668,000   Gold   50   Williams, Suzanne   Wells, Michael   Gold   385,556   4,562,672   Gold   51   Robertson, Douglas L   Taylor, Joshua   Gold   373,155   4,477,860   Gold   52   Krikorian, David   Wells, Michael   Gold   365,776   4,389,312   Gold   53   Kilefer, Joseph   Mason, Michael   Gold   365,776   4,389,312   Gold   54   Cone, Norman   Taylor, Joshua   Silver   358,967   4,307,604   Gold   55   Bumgarner CRPC, Anthony D   Mason, Michael   Bronze   346,882   4,190,797   Gold   Gold   349,998   4,187,976   Gold   57   Gerundo CLU ChFC CRPC LUTCF, Richt Taylor, Joshua   Bronze   345,882   4,143,384   Gold   Gerundo CLU ChFC CRPC LUTCF, Richt Taylor, Joshua   Gold   345,282   4,143,384   Gold	47	Lundquist MBA, Craig S	Mason, Michael	Silver	405,141	4,861,692	Gold
SO   Williams, Suzanne   Wells, Michael   Gold   388,556   4,662,672   Gold   SI   Robertson, Douglas L Taylor, Joshua   Gold   373,155   4,477,860   Gold   Gold   365,776   4,389,312   Gold   Gold   365,776   4,389,312   Gold   Gold   361,221   4,334,602   Gold   G	48	Reinhardt, Todd M	Mason, Michael	Silver	397,106	4,765,272	Gold
51   Robertson, Douglas   Taylor, Joshua   Gold   373,155   4,477,860   Gold   Skirkorian, David   Wells, Michael   Gold   366,776   4,388,9312   Gold   361,221   4,334,652   Gold   361,221   4,334,652   Gold   361,221   4,334,652   Gold   Gold   361,221   4,334,652   Gold   Gold	49	Quint, David	Wells, Michael	Platinum	389,000	4,668,000	Gold
Schricker   Schr	50	Williams, Suzanne	Wells, Michael	Gold	388,556	4,662,672	Gold
53 Kiefer, Joseph         Mason, Michael         Gold         361, 221         4, 307,604         Gold           54 Cone, Norman         Taylor, Joshua         Silver         358,967         4, 307,604         Gold           56 Chambers CRPC, Anthony D         Mason, Michael         Gold         348,998         4, 187,976         Gold           56 Chambers CRPC, Richard L         Mason, Michael         Bronze         345,882         4, 150,594         Gold           57 Gerundo CLU ChFC CRPC LUTCF, Rich: Taylor, Joshua         Gold         344,991         4, 129,092         Gold           58 Hottel CRPC, Roy         Stanley, Travis         Gold         344,091         4, 129,092         Gold           59 Rodgers, Nathan         Stanley, Travis         Sliver         330,266         3,963,192         Gold           61 Amenta, Lawrence J         Stanley, Travis         Gold         321,012         3,882,142         Gold           62 Larsen, Daniel J         Wells, Michael         Gold         321,012         3,882,144         Gold           63 Edwards, Eric J         Stanley, Travis         Gold         310,049         3,720,588         Gold           65 Decker, Kurt         Mason, Michael         Gold         310,049         3,720,588         Gold </td <td>51</td> <td>Robertson, Douglas L</td> <td>Taylor, Joshua</td> <td>Gold</td> <td>373,155</td> <td>4,477,860</td> <td>Gold</td>	51	Robertson, Douglas L	Taylor, Joshua	Gold	373,155	4,477,860	Gold
54 Cone, Norman         Taylor, Joshua         Silver         358,967         4,307,604         Gold           55 Bumgarner CRPC, Anthony D         Mason, Michael         Gold         348,998         4,187,976         Gold           57 Gerundo CLU ChFC CRPC LUTCF, Rich Taylor, Joshua         Gold         345,882         4,160,584         Gold           58 Hottel CRPC, Roy         Stanley, Travis         Gold         344,091         4,129,092         Gold           60 Alexander, John E         Wells, Michael         Gold         328,881         3,946,572         Gold           61 Amenta, Lawrence J         Stanley, Travis         Gold         328,881         3,946,572         Gold           62 Larsen, Daniel J         Wells, Michael         Gold         321,012         3,852,144         Gold           63 Edwards, Eric J         Stanley, Travis         Gold         319,569         3,723,096         Gold           65 Decker, Kurt         Mason, Michael         Gold         310,049         3,723,096         Gold           66 Novess, Joseph C         Stanley, Travis         Gold         302,174         3,626,088         Gold           67 Clark, Lynelle R         Wells, Michael         Gold         300,000         3,600,000         Gold	52	Krikorian, David	Wells, Michael	Gold	365,776	4,389,312	Gold
Sold   Samparner CRPC, Anthony D   Mason, Michael   Bronze   345,882   4,187,976   Gold   G	53	Kiefer, Joseph	Mason, Michael	Gold	361,221	4,334,652	Gold
56         Chambers CRPC, Richard L         Mason, Michael         Bronze         345,882         4,150,584         Gold           57         Gerundo CLU ChFC CRPC LUTCF, Rich: Taylor, Joshua         Gold         345,282         4,143,384         Gold         340,991         4,129,992         Gold         Gold         340,982         Gold         362,881         3,946,572         Gold         Gold         328,881         3,946,572         Gold         Gold         328,881         3,946,572         Gold         Gold         321,012         3,852,144         Gold         319,569         3,348,289         Gold         Gold         319,569         3,348,289         Gold         Gold         319,569         3,3723,996         Gold         Gold         310,049         3,723,996         Gold         Gold         310,049         3,723,996         Gold         Gold         300,049         3,723,996         Gold         Gold         300,049         3,626,088         Gold	54	Cone, Norman	Taylor, Joshua	Silver	358,967	4,307,604	Gold
57         Gerundo CLU ChFC CRPC LUTCF, Rich: Taylor, Joshua         Gold         345,282         4,143,384         Gold           58         Hottel CRPC, Roy         Stanley, Travis         Gold         344,091         4,129,092         Gold           60         Alexander, John E         Wells, Michael         Gold         328,881         3,946,572         Gold           61         Amenta, Lawrence J         Stanley, Travis         Gold         328,881         3,946,572         Gold           62         Larsen, Daniel J         Wells, Michael         Gold         321,012         3,852,144         Gold           63         Edwards, Eric J         Stanley, Travis         Gold         310,258         3,723,096         Gold           64         Tansor, David         Mason, Michael         Gold         310,049         3,720,588         Gold           65         Decker, Kurt         Mason, Michael         Gold         305,816         3,669,792         Gold           67         Clark, Lynelle R         Wells, Michael         Gold         302,174         3,626,088         Gold           69         Scheel, Brennan         Mason, Michael         Silver         299,968         3,599,616         Gold           70	55	Bumgarner CRPC, Anthony D	Mason, Michael	Gold	348,998	4,187,976	Gold
Mottel CRPC, Roy   Stanley, Travis   Sold   344,091   4,129,092   Gold   59   Rodgers, Nathan   Stanley, Travis   Silver   330,266   3,963,192   Gold   328,881   3,946,572   Gold   310,012   3,852,144   Gold   328,842   Gold   310,258   3,723,096   Gold   310,258   3,723,096   Gold   310,258   3,723,096   Gold   305,841   3,656,982   Gold   306,842   Gold   306,842   Gold   306,842   Gold   306,842   Gold   302,174   3,626,088   Gold   306,842   Gold   302,174   3,626,088   Gold   297,385   3,599,616   Gold   297,385   3,599,616   Gold   297,385   3,599,616   Gold   297,385   3,599,616   Gold   297,385   3,515,460   Gold   297,385   3,515,460   Gold   299,884   3,999,616   Gold   299,884   3,999,616   Gold   299,884   3,999,616   Gold   328,989   3,574,668   Gold   338,422   Gold   349,248   Gold   349,2	56	Chambers CRPC, Richard L	Mason, Michael	Bronze	345,882	4,150,584	Gold
59 Rodgers, Nathan         Stanley, Travis         Silver         330,266         3,963,192         Gold           60 Alexander, John E         Wells, Michael         Gold         328,881         3,946,572         Gold           61 Amenta, Lawrence J         Stanley, Travis         Gold         321,012         3,880,896         Gold           62 Larsen, Daniel J         Wells, Michael         Gold         319,569         3,834,828         Gold           63 Edwards, Eric J         Stanley, Travis         Gold         319,569         3,834,828         Gold           65 Decker, Kurt         Mason, Michael         Gold         310,258         3,723,096         Gold           66 Noyes, Joseph C         Stanley, Travis         Gold         305,816         3,669,792         Gold           67 Clark, Lynelle R         Wells, Michael         Gold         300,000         3,620,088         Gold           68 Maino, Eugene P         Stanley, Travis         Gold         300,000         3,600,000         Gold           69 Scheel, Brennan         Mason, Michael         Silver         299,988         3,599,616         Gold           70 Otterness, Wendy         Mason, Michael         Silver         299,988         3,574,668         Gold	57	Gerundo CLU ChFC CRPC LUTCF, Richa	Taylor, Joshua	Gold	345,282	4,143,384	Gold
60         Alexander, John E         Wells, Michael         Gold         328,881         3,946,572         Gold           61         Amenta, Lawrence J         Stanley, Travis         Platinum         323,408         3,880,896         Gold           62         Larsen, Daniel J         Wells, Michael         Gold         319,569         3,834,828         Gold           63         Edwards, Eric J         Stanley, Travis         Gold         319,569         3,834,828         Gold           64         Tansor, David         Mason, Michael         Gold         310,258         3,723,096         Gold           65         Decker, Kurt         Mason, Michael         Gold         305,816         3,669,792         Gold           67         Clark, Lynelle R         Wells, Michael         Gold         302,174         3,626,088         Gold           69         Scheel, Brennan         Mason, Michael         Silver         299,968         3,599,616         Gold           70         Otterness, Wendy         Mason, Michael         Silver         299,988         3,574,668         Gold           71         Rowland, Larry         Taylor, Joshua         Gold         297,385         3,566,620         Gold           72	58	Hottel CRPC, Roy	Stanley, Travis	Gold	344,091	4,129,092	Gold
Amenta, Lawrence J   Stanley, Travis   Platinum   323,408   3,880,896   Gold   62 Larsen, Daniel J   Wells, Michael   Gold   321,012   3,852,144   Gold	59	Rodgers, Nathan	Stanley, Travis	Silver	330,266	3,963,192	Gold
62 Larsen, Daniel J         Wells, Michael         Gold         321,012         3,852,144         Gold           63 Edwards, Eric J         Stanley, Travis         Gold         319,569         3,834,828         Gold           64 Tansor, David         Mason, Michael         Gold         310,258         3,723,096         Gold           65 Decker, Kurt         Mason, Michael         Gold         310,049         3,720,588         Gold           66 Noyes, Joseph C         Stanley, Travis         Gold         305,816         3,669,792         Gold           67 Clark, Lynelle R         Wells, Michael         Gold         300,000         3,600,000         Gold           68 Maino, Eugene P         Stanley, Travis         Gold         300,000         3,600,000         Gold           9 Scheel, Brennan         Mason, Michael         Silver         299,968         3,599,616         Gold           70 Otterness, Wendy         Mason, Michael         Silver         297,889         3,574,668         Gold           71 Rowland, Larry         Taylor, Joshua         Paltinum         296,390         3,556,680         Gold           73 Lagasse, Wayne A         Stanley, Travis         Gold         297,385         3,568,620         Gold           7	60	Alexander, John E	Wells, Michael	Gold	328,881	3,946,572	Gold
63 Edwards, Eric J         Stanley, Travis         Gold         319,569         3,834,828         Gold           64 Tansor, David         Mason, Michael         Gold         310,258         3,723,096         Gold           65 Decker, Kurt         Mason, Michael         Gold         310,049         3,720,588         Gold           66 Noyes, Joseph C         Stanley, Travis         Gold         305,816         3,699,792         Gold           67 Clark, Lynelle R         Wells, Michael         Gold         302,174         3,626,088         Gold           68 Maino, Eugene P         Stanley, Travis         Gold         300,000         3,600,000         Gold           69 Scheel, Brennan         Mason, Michael         Silver         299,968         3,599,616         Gold           70 Otterness, Wendy         Mason, Michael         Silver         297,889         3,574,668         Gold           71 Rowland, Larry         Taylor, Joshua         Gold         297,385         3,568,620         Gold           72 Martinez, Christian         Wells, Michael         Platinum         292,955         3,515,460         Gold           73 Lagasse, Wayne A         Stanley, Travis         Gold         290,884         3,490,248         Gold           <	61	Amenta, Lawrence J	Stanley, Travis	Platinum	323,408	3,880,896	Gold
64         Tansor, David         Mason, Michael         Gold         310,258         3,723,096         Gold           65         Decker, Kurt         Mason, Michael         Gold         310,049         3,720,588         Gold           66         Noyes, Joseph C         Stanley, Travis         Gold         305,816         3,669,792         Gold           67         Clark, Lynelle R         Wells, Michael         Gold         302,174         3,626,088         Gold           68         Maino, Eugene P         Stanley, Travis         Gold         300,000         3,600,000         Gold           69         Scheel, Brennan         Mason, Michael         Silver         299,968         3,599,616         Gold           70         Otterness, Wendy         Mason, Michael         Silver         299,968         3,599,616         Gold           71         Rowland, Larry         Taylor, Joshua         Gold         297,385         3,568,620         Gold           72         Martinez, Christian         Wells, Michael         Platinum         296,390         3,556,680         Gold           73         Lagasse, Wayne A         Stanley, Travis         Gold         290,854         3,490,248         Gold           74	62	Larsen, Daniel J	Wells, Michael	Gold	321,012	3,852,144	Gold
65         Decker, Kurt         Mason, Michael         Gold         310,049         3,720,588         Gold           66         Noyes, Joseph C         Stanley, Travis         Gold         305,816         3,699,792         Gold           67         Clark, Lynelle R         Wells, Michael         Gold         300,000         3,600,000         Gold           68         Maino, Eugene P         Stanley, Travis         Gold         300,000         3,600,000         Gold           69         Scheel, Brennan         Mason, Michael         Silver         299,988         3,599,616         Gold           70         Otterness, Wendy         Mason, Michael         Silver         297,889         3,574,668         Gold           71         Rowland, Larry         Taylor, Joshua         Gold         297,885         3,568,620         Gold           72         Martinez, Christian         Wells, Michael         Platinum         296,390         3,556,680         Gold           73         Lagasse, Wayne A         Stanley, Travis         Gold         299,854         3,490,248         Gold           75         Bandy, Steven M         Mason, Michael         Silver         280,119         3,361,428         Gold           76	63	Edwards, Eric J	Stanley, Travis	Gold	319,569	3,834,828	Gold
66         Noyes, Joseph C         Stanley, Travis         Gold         305,816         3,669,792         Gold           67         Clark, Lynelle R         Wells, Michael         Gold         302,174         3,626,088         Gold           68         Maino, Eugene P         Stanley, Travis         Gold         300,000         3,600,000         Gold           69         Scheel, Brennan         Mason, Michael         Silver         299,968         3,599,616         Gold           70         Otterness, Wendy         Mason, Michael         Silver         297,889         3,574,668         Gold           71         Rowland, Larry         Taylor, Joshua         Gold         297,385         3,588,620         Gold           72         Martinez, Christian         Wells, Michael         Platinum         296,390         3,556,680         Gold           73         Lagasse, Wayne A         Stanley, Travis         Platinum         292,955         3,515,460         Gold           74         Paul, Kevin         Stanley, Travis         Gold         290,854         3,490,248         Gold           75         Bandy, Steven M         Mason, Michael         Silver         280,119         3,361,428         Gold           76<	64	Tansor, David	Mason, Michael	Gold	310,258	3,723,096	Gold
67         Clark, Lynelle R         Wells, Michael         Gold         302,174         3,626,088         Gold           68         Maino, Eugene P         Stanley, Travis         Gold         300,000         3,600,000         Gold           69         Scheel, Brennan         Mason, Michael         Silver         299,868         3,599,616         Gold           70         Otterness, Wendy         Mason, Michael         Silver         297,889         3,574,668         Gold           71         Rowland, Larry         Taylor, Joshua         Gold         297,385         3,568,620         Gold           72         Martinez, Christian         Wells, Michael         Platinum         296,390         3,556,680         Gold           73         Lagasse, Wayne A         Stanley, Travis         Gold         299,854         3,490,248         Gold           74         Paul, Kevin         Stanley, Travis         Gold         290,854         3,490,248         Gold           75         Bandy, Steven M         Mason, Michael         Silver         280,119         3,361,428         Gold           76         Ferrio, Noah A         Stanley, Travis         Gold         280,000         3,360,000         Gold           78	65	Decker, Kurt	Mason, Michael	Gold	310,049	3,720,588	Gold
68         Maino, Eugene P         Stanley, Travis         Gold         300,000         3,600,000         Gold           69         Scheel, Brennan         Mason, Michael         Silver         299,988         3,599,616         Gold           70         Otterness, Wendy         Mason, Michael         Silver         297,889         3,574,668         Gold           71         Rowland, Larry         Taylor, Joshua         Gold         297,385         3,568,620         Gold           72         Martinez, Christian         Wells, Michael         Platinum         296,390         3,556,680         Gold           73         Lagasse, Wayne A         Stanley, Travis         Gold         290,854         3,490,248         Gold           75         Bandy, Steven M         Mason, Michael         Silver         280,119         3,361,428         Gold           76         Ferrio, Noah A         Stanley, Travis         Gold         280,000         3,360,000         Gold           77         Gorski CRPC, Scott         Mason, Michael         Gold         275,724         3,308,688         Gold           78         Bristow, Brian         Stanley, Travis         Silver         275,000         3,300,000         Gold           8	66	Noyes, Joseph C	Stanley, Travis	Gold	305,816	3,669,792	Gold
69         Scheel, Brennan         Mason, Michael         Silver         299,968         3,599,616         Gold           70         Otterness, Wendy         Mason, Michael         Silver         297,889         3,574,668         Gold           71         Rowland, Larry         Taylor, Joshua         Gold         297,385         3,568,620         Gold           72         Martinez, Christian         Wells, Michael         Platinum         296,390         3,556,680         Gold           73         Lagasse, Wayne A         Stanley, Travis         Platinum         299,955         3,515,460         Gold           74         Paul, Kevin         Stanley, Travis         Gold         290,854         3,490,248         Gold           75         Bandy, Steven M         Mason, Michael         Silver         280,119         3,361,428         Gold           76         Ferrio, Noah A         Stanley, Travis         Gold         280,000         3,360,000         Gold           78         Bristow, Brian         Stanley, Travis         Silver         275,000         3,300,000         Gold           80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold           <	67	Clark, Lynelle R	Wells, Michael	Gold	302,174	3,626,088	Gold
70         Otterness, Wendy         Mason, Michael         Silver         297,889         3,574,668         Gold           71         Rowland, Larry         Taylor, Joshua         Gold         297,385         3,568,620         Gold           72         Martinez, Christian         Wells, Michael         Platinum         296,390         3,556,680         Gold           73         Lagasse, Wayne A         Stanley, Travis         Gold         290,854         3,490,248         Gold           74         Paul, Kevin         Stanley, Travis         Gold         290,854         3,490,248         Gold           75         Bandy, Steven M         Mason, Michael         Silver         280,119         3,361,428         Gold           76         Ferrio, Noah A         Stanley, Travis         Gold         280,000         3,360,000         Gold           77         Gorski CRPC, Scott         Mason, Michael         Gold         275,724         3,308,688         Gold           78         Bristow, Brian         Stanley, Travis         Silver         275,000         3,300,000         Gold           80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold	68	Maino, Eugene P	Stanley, Travis	Gold	300,000	3,600,000	Gold
71         Rowland, Larry         Taylor, Joshua         Gold         297,385         3,568,620         Gold           72         Martinez, Christian         Wells, Michael         Platinum         296,390         3,556,680         Gold           73         Lagasse, Wayne A         Stanley, Travis         Platinum         292,955         3,515,460         Gold           74         Paul, Kevin         Stanley, Travis         Gold         290,854         3,490,248         Gold           75         Bandy, Steven M         Mason, Michael         Silver         280,119         3,361,428         Gold           76         Ferrio, Noah A         Stanley, Travis         Gold         280,000         3,360,000         Gold           77         Gorski CRPC, Scott         Mason, Michael         Gold         275,724         3,308,688         Gold           78         Bristow, Brian         Stanley, Travis         Silver         275,000         3,300,000         Gold           79         Cundari CRPC, Wendy M         Wells, Michael         Gold         273,217         3,278,604         Gold           80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold	69	Scheel, Brennan	Mason, Michael	Silver	299,968	3,599,616	Gold
72         Martinez, Christian         Wells, Michael         Platinum         296,390         3,556,680         Gold           73         Lagasse, Wayne A         Stanley, Travis         Gold         292,955         3,515,460         Gold           74         Paul, Kevin         Stanley, Travis         Gold         290,854         3,490,248         Gold           75         Bandy, Steven M         Mason, Michael         Silver         280,119         3,361,428         Gold           76         Ferrio, Noah A         Stanley, Travis         Gold         280,000         3,360,000         Gold           78         Bristow, Brian         Stanley, Travis         Silver         275,000         3,300,000         Gold           79         Cundari CRPC, Wendy M         Wells, Michael         Gold         273,217         3,278,604         Gold           80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold           81         Aquiler, Jessica L         Stanley, Travis         Silver         268,920         3,227,040         Gold           82         Breyer, Susan M         Mason, Michael         Bronze         262,452         3,149,424         Gold	70	Otterness, Wendy	Mason, Michael	Silver	297,889	3,574,668	Gold
73         Lagasse, Wayne A         Stanley, Travis         Platinum         292,955         3,515,460         Gold           74         Paul, Kevin         Stanley, Travis         Gold         290,854         3,490,248         Gold           75         Bandy, Steven M         Mason, Michael         Silver         280,119         3,361,428         Gold           76         Ferrio, Noah A         Stanley, Travis         Gold         280,000         3,360,000         Gold           77         Gorski CRPC, Scott         Mason, Michael         Gold         275,724         3,308,688         Gold           78         Bristow, Brian         Stanley, Travis         Silver         275,000         3,300,000         Gold           79         Cundari CRPC, Wendy M         Wells, Michael         Gold         273,217         3,278,604         Gold           80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold           81         Aquiler, Jessica L         Stanley, Travis         Silver         268,920         3,227,040         Gold           82         Breyer, Susan M         Mason, Michael         Bronze         262,452         3,149,424         Gold	71	Rowland, Larry	Taylor, Joshua	Gold	297,385	3,568,620	Gold
74         Paul, Kevin         Stanley, Travis         Gold         290,854         3,490,248         Gold           75         Bandy, Steven M         Mason, Michael         Silver         280,119         3,361,428         Gold           76         Ferrio, Noah A         Stanley, Travis         Gold         280,000         3,360,000         Gold           77         Gorski CRPC, Scott         Mason, Michael         Gold         275,724         3,308,688         Gold           78         Bristow, Brian         Stanley, Travis         Silver         275,000         3,300,000         Gold           79         Cundari CRPC, Wendy M         Wells, Michael         Gold         273,217         3,278,604         Gold           80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold           81         Aquiler, Jessica L         Stanley, Travis         Silver         268,920         3,227,040         Gold           82         Breyer, Susan M         Mason, Michael         Bronze         262,452         3,149,424         Gold           83         Purdue, Susan C         Mason, Michael         Bronze         262,452         3,149,424         Gold	72	Martinez, Christian	Wells, Michael	Platinum	296,390	3,556,680	Gold
75         Bandy, Steven M         Mason, Michael         Silver         280,119         3,361,428         Gold           76         Ferrio, Noah A         Stanley, Travis         Gold         280,000         3,360,000         Gold           77         Gorski CRPC, Scott         Mason, Michael         Gold         275,724         3,308,688         Gold           78         Bristow, Brian         Stanley, Travis         Silver         275,000         3,300,000         Gold           80         Beck CFP, Wendy M         Wells, Michael         Gold         273,217         3,278,604         Gold           80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold           81         Aquiler, Jessica L         Stanley, Travis         Silver         268,920         3,227,040         Gold           82         Breyer, Susan M         Mason, Michael         Bronze         262,452         3,149,4616         Gold           83         Purdue, Susan C         Mason, Michael         Bronze         262,452         3,149,424         Gold           84         Scala, Merry L         Stanley, Travis         Gold         257,065         3,084,780         Gold	73	Lagasse, Wayne A	Stanley, Travis	Platinum	292,955	3,515,460	Gold
76         Ferrio, Noah A         Stanley, Travis         Gold         280,000         3,360,000         Gold           77         Gorski CRPC, Scott         Mason, Michael         Gold         275,724         3,308,688         Gold           78         Bristow, Brian         Stanley, Travis         Silver         275,000         3,300,000         Gold           79         Cundari CRPC, Wendy M         Wells, Michael         Gold         273,217         3,278,604         Gold           80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold           81         Aquiler, Jessica L         Stanley, Travis         Silver         268,920         3,227,040         Gold           82         Breyer, Susan M         Mason, Michael         Gold         266,218         3,194,616         Gold           83         Purdue, Susan C         Mason, Michael         Bronze         262,452         3,149,424         Gold           84         Scala, Merry L         Stanley, Travis         Gold         258,245         3,098,940         Gold           85         Schmidt CRPC LUTCF ChFC, Peter L         Stanley, Travis         Silver         250,100         3,001,200         Gold <td>74</td> <td>Paul, Kevin</td> <td>Stanley, Travis</td> <td>Gold</td> <td>290,854</td> <td>3,490,248</td> <td>Gold</td>	74	Paul, Kevin	Stanley, Travis	Gold	290,854	3,490,248	Gold
77         Gorski CRPC, Scott         Mason, Michael         Gold         275,724         3,308,688         Gold           78         Bristow, Brian         Stanley, Travis         Silver         275,000         3,300,000         Gold           79         Cundari CRPC, Wendy M         Wells, Michael         Gold         273,217         3,278,604         Gold           80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold           81         Aquiler, Jessica L         Stanley, Travis         Silver         268,920         3,227,040         Gold           82         Breyer, Susan M         Mason, Michael         Gold         266,218         3,194,616         Gold           83         Purdue, Susan C         Mason, Michael         Bronze         262,452         3,149,424         Gold           84         Scala, Merry L         Stanley, Travis         Gold         258,245         3,098,940         Gold           85         Schmidt CRPC LUTCF ChFC, Peter L         Stanley, Travis         Silver         250,100         3,001,200         Gold           86         Pierce, Steven D         Stanley, Travis         Silver         248,305         2,979,660         Gold	75	Bandy, Steven M	Mason, Michael	Silver	280,119	3,361,428	Gold
78         Bristow, Brian         Stanley, Travis         Silver         275,000         3,300,000         Gold           79         Cundari CRPC, Wendy M         Wells, Michael         Gold         273,217         3,278,604         Gold           80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold           81         Aquiler, Jessica L         Stanley, Travis         Silver         268,920         3,227,040         Gold           82         Breyer, Susan M         Mason, Michael         Gold         266,218         3,194,616         Gold           83         Purdue, Susan C         Mason, Michael         Bronze         262,452         3,149,424         Gold           84         Scala, Merry L         Stanley, Travis         Gold         258,245         3,098,940         Gold           85         Schmidt CRPC LUTCF ChFC, Peter L         Stanley, Travis         Gold         257,065         3,084,780         Gold           86         Pierce, Steven D         Stanley, Travis         Silver         250,100         3,001,200         Gold           87         Fedorko CRPC, Paul S         Wells, Michael         Silver         248,305         2,979,660         Gold	76	Ferrio, Noah A	Stanley, Travis	Gold	280,000	3,360,000	Gold
79         Cundari CRPC, Wendy M         Wells, Michael         Gold         273,217         3,278,604         Gold           80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold           81         Aquiler, Jessica L         Stanley, Travis         Silver         268,920         3,227,040         Gold           82         Breyer, Susan M         Mason, Michael         Gold         266,218         3,194,616         Gold           83         Purdue, Susan C         Mason, Michael         Bronze         262,452         3,149,424         Gold           84         Scala, Merry L         Stanley, Travis         Gold         258,245         3,098,940         Gold           85         Schmidt CRPC LUTCF ChFC, Peter L         Stanley, Travis         Gold         257,065         3,084,780         Gold           86         Pierce, Steven D         Stanley, Travis         Silver         250,100         3,001,200         Gold           87         Fedorko CRPC, Paul S         Wells, Michael         Silver         248,305         2,979,660         Gold           88         Aguilera, Tom         Wells, Michael         Silver         241,713         2,900,556         Gold	77	Gorski CRPC, Scott	Mason, Michael	Gold	275,724	3,308,688	Gold
80         Beck CFP, Michael W         Stanley, Travis         Silver         270,050         3,240,600         Gold           81         Aquiler, Jessica L         Stanley, Travis         Silver         268,920         3,227,040         Gold           82         Breyer, Susan M         Mason, Michael         Gold         266,218         3,194,616         Gold           83         Purdue, Susan C         Mason, Michael         Bronze         262,452         3,149,424         Gold           84         Scala, Merry L         Stanley, Travis         Gold         258,245         3,098,940         Gold           85         Schmidt CRPC LUTCF ChFC, Peter L         Stanley, Travis         Gold         257,065         3,084,780         Gold           86         Pierce, Steven D         Stanley, Travis         Silver         250,100         3,001,200         Gold           87         Fedorko CRPC, Paul S         Wells, Michael         Silver         248,305         2,979,660         Gold           88         Aguilera, Tom         Wells, Michael         Silver         241,713         2,900,556         Gold           89         Mills CRPC, Candace         Taylor, Joshua         Platinum         239,860         2,878,320         Gold	78	Bristow, Brian	Stanley, Travis	Silver	275,000	3,300,000	Gold
81         Aquiler, Jessica L         Stanley, Travis         Silver         268,920         3,227,040         Gold           82         Breyer, Susan M         Mason, Michael         Gold         266,218         3,194,616         Gold           83         Purdue, Susan C         Mason, Michael         Bronze         262,452         3,149,424         Gold           84         Scala, Merry L         Stanley, Travis         Gold         258,245         3,098,940         Gold           85         Schmidt CRPC LUTCF ChFC, Peter L         Stanley, Travis         Gold         257,065         3,084,780         Gold           86         Pierce, Steven D         Stanley, Travis         Silver         250,100         3,001,200         Gold           87         Fedorko CRPC, Paul S         Wells, Michael         Silver         248,305         2,979,660         Gold           88         Aguilera, Tom         Wells, Michael         Silver         241,713         2,900,556         Gold           89         Mills CRPC, Candace         Taylor, Joshua         Platinum         239,860         2,878,320         Gold           90         Feldkamp CRPC, Lary W         Mason, Michael         Gold         239,450         2,873,400         Gold	79	Cundari CRPC, Wendy M	Wells, Michael	Gold	273,217	3,278,604	Gold
82         Breyer, Susan M         Mason, Michael         Gold         266,218         3,194,616         Gold           83         Purdue, Susan C         Mason, Michael         Bronze         262,452         3,149,424         Gold           84         Scala, Merry L         Stanley, Travis         Gold         258,245         3,098,940         Gold           85         Schmidt CRPC LUTCF ChFC, Peter L         Stanley, Travis         Gold         257,065         3,084,780         Gold           86         Pierce, Steven D         Stanley, Travis         Silver         250,100         3,001,200         Gold           87         Fedorko CRPC, Paul S         Wells, Michael         Silver         248,305         2,979,660         Gold           88         Aguilera, Tom         Wells, Michael         Silver         241,713         2,900,556         Gold           89         Mills CRPC, Candace         Taylor, Joshua         Platinum         239,860         2,878,320         Gold           90         Feldkamp CRPC, Lary W         Mason, Michael         Gold         239,450         2,873,400         Gold           91         Bocchimuzzo CFP, Salvatore         Stanley, Travis         Bronze         225,000         2,700,000         Gold<	80	Beck CFP, Michael W	Stanley, Travis	Silver	270,050	3,240,600	Gold
83         Purdue, Susan C         Mason, Michael         Bronze         262,452         3,149,424         Gold           84         Scala, Merry L         Stanley, Travis         Gold         258,245         3,098,940         Gold           85         Schmidt CRPC LUTCF ChFC, Peter L         Stanley, Travis         Gold         257,065         3,084,780         Gold           86         Pierce, Steven D         Stanley, Travis         Silver         250,100         3,001,200         Gold           87         Fedorko CRPC, Paul S         Wells, Michael         Silver         248,305         2,979,660         Gold           88         Aguilera, Tom         Wells, Michael         Silver         241,713         2,900,556         Gold           89         Mills CRPC, Candace         Taylor, Joshua         Platinum         239,860         2,878,320         Gold           90         Feldkamp CRPC, Lary W         Mason, Michael         Gold         239,450         2,873,400         Gold           91         Bocchimuzzo CFP, Salvatore         Stanley, Travis         Bronze         225,000         2,700,000         Gold			Stanley, Travis	Silver	268,920	3,227,040	Gold
84         Scala, Merry L         Stanley, Travis         Gold         258,245         3,098,940         Gold           85         Schmidt CRPC LUTCF ChFC, Peter L         Stanley, Travis         Gold         257,065         3,084,780         Gold           86         Pierce, Steven D         Stanley, Travis         Silver         250,100         3,001,200         Gold           87         Fedorko CRPC, Paul S         Wells, Michael         Silver         248,305         2,979,660         Gold           88         Aguilera, Tom         Wells, Michael         Silver         241,713         2,900,556         Gold           89         Mills CRPC, Candace         Taylor, Joshua         Platinum         239,860         2,878,320         Gold           90         Feldkamp CRPC, Lary W         Mason, Michael         Gold         239,450         2,873,400         Gold           91         Bocchimuzzo CFP, Salvatore         Stanley, Travis         Bronze         225,000         2,700,000         Gold	82	Breyer, Susan M	Mason, Michael	Gold	266,218	3,194,616	Gold
85         Schmidt CRPC LUTCF ChFC, Peter L         Stanley, Travis         Gold         257,065         3,084,780         Gold           86         Pierce, Steven D         Stanley, Travis         Silver         250,100         3,001,200         Gold           87         Fedorko CRPC, Paul S         Wells, Michael         Silver         248,305         2,979,660         Gold           88         Aguilera, Tom         Wells, Michael         Silver         241,713         2,900,556         Gold           89         Mills CRPC, Candace         Taylor, Joshua         Platinum         239,860         2,878,320         Gold           90         Feldkamp CRPC, Lary W         Mason, Michael         Gold         239,450         2,873,400         Gold           91         Bocchimuzzo CFP, Salvatore         Stanley, Travis         Bronze         225,000         2,700,000         Gold	83	Purdue, Susan C	Mason, Michael	Bronze	262,452	3,149,424	Gold
86         Pierce, Steven D         Stanley, Travis         Silver         250,100         3,001,200         Gold           87         Fedorko CRPC, Paul S         Wells, Michael         Silver         248,305         2,979,660         Gold           88         Aguilera, Tom         Wells, Michael         Silver         241,713         2,900,556         Gold           89         Mills CRPC, Candace         Taylor, Joshua         Platinum         239,860         2,878,320         Gold           90         Feldkamp CRPC, Lary W         Mason, Michael         Gold         239,450         2,873,400         Gold           91         Bocchimuzzo CFP, Salvatore         Stanley, Travis         Bronze         225,000         2,700,000         Gold	84	Scala, Merry L	Stanley, Travis	Gold	258,245	3,098,940	Gold
87         Fedorko CRPC, Paul S         Wells, Michael         Silver         248,305         2,979,660         Gold           88         Aguilera, Tom         Wells, Michael         Silver         241,713         2,900,556         Gold           89         Mills CRPC, Candace         Taylor, Joshua         Platinum         239,860         2,878,320         Gold           90         Feldkamp CRPC, Lary W         Mason, Michael         Gold         239,450         2,873,400         Gold           91         Bocchimuzzo CFP, Salvatore         Stanley, Travis         Bronze         225,000         2,700,000         Gold	85	Schmidt CRPC LUTCF ChFC, Peter L	Stanley, Travis	Gold	257,065	3,084,780	Gold
88 Aguilera, Tom         Wells, Michael         Silver         241,713         2,900,556         Gold           89 Mills CRPC, Candace         Taylor, Joshua         Platinum         239,860         2,878,320         Gold           90 Feldkamp CRPC, Lary W         Mason, Michael         Gold         239,450         2,873,400         Gold           91 Bocchimuzzo CFP, Salvatore         Stanley, Travis         Bronze         225,000         2,700,000         Gold	86	Pierce, Steven D	Stanley, Travis	Silver	250,100	3,001,200	Gold
89 Mills CRPC, Candace         Taylor, Joshua         Platinum         239,860         2,878,320         Gold           90 Feldkamp CRPC, Lary W         Mason, Michael         Gold         239,450         2,873,400         Gold           91 Bocchimuzzo CFP, Salvatore         Stanley, Travis         Bronze         225,000         2,700,000         Gold	87	Fedorko CRPC, Paul S	Wells, Michael	Silver	248,305	2,979,660	Gold
90 Feldkamp CRPC, Lary W Mason, Michael Gold 239,450 2,873,400 Gold 91 Bocchimuzzo CFP, Salvatore Stanley, Travis Bronze 225,000 2,700,000 Gold	88	Aguilera, Tom	Wells, Michael	Silver	241,713	2,900,556	Gold
91 Bocchimuzzo CFP, Salvatore Stanley, Travis Bronze 225,000 2,700,000 Gold	89	Mills CRPC, Candace	Taylor, Joshua	Platinum	239,860	2,878,320	Gold
	90	Feldkamp CRPC, Lary W	Mason, Michael	Gold	239,450	2,873,400	Gold
92 McDonough, Daniel C Stanley, Travis Bronze 225,000 2,700,000 Gold	91	Bocchimuzzo CFP, Salvatore	Stanley, Travis	Bronze	225,000	2,700,000	Gold
	92	McDonough, Daniel C	Stanley, Travis	Bronze	225,000	2,700,000	Gold

Medallion Awards are based on annual production of MEMBERS Annuities.

Diamond - Top rep at end of 2018 Platinum - \$6,500,000 +

- <sup>1</sup> Monthly standings are updated through: January 31, 2019
- <sup>2</sup> Current Club Level has been communicated based on a rep's 2018 production, and refers to the level of Medallion Club services the rep is currently receiving. MEMBERS Insurance & Investments reserves the right to adjust Club level and available services at any time.
- <sup>3</sup> On Pace for Level is based on a rep's 2019 annualized production and refers to the Club award the rep will receive should s/he maintain production throughout the year at the current pace.
- Top rep at the end of 2019 will receive Diamond Level recognition.

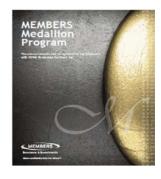


			0	MEMBERS	A	On Bass (as
Rank	Rep Name	RSD	Current Club Level <sup>2</sup>	Accumulation YTD Production	Annualized Production	On Pace for Medallion Award <sup>3</sup>
	Lewallen CRPC, Michael K	Unassigned	Gold	224,069	2,688,828	Gold
	Cooper CRPC, Stuart S	Mason, Michael	Silver	220,327	2,643,924	Gold
95	Anderson AIF CFS LUTCF, Jerome S	Taylor, Joshua	Gold	215,000	2,580,000	Gold
	Spencer, David L	Taylor, Joshua	Gold	203,322	2,439,864	Gold
97	Glover CRPC, Leigh H	Taylor, Joshua	Bronze	201,633	2,419,596	Gold
98	Wohlers, Brent	Mason, Michael	Silver	193,556	2,322,672	Gold
99	Batterberry, Gerran	Mason, Michael	Gold	193,544	2,322,528	Gold
	King, Michael D	Wells, Michael	Gold	192,133	2,305,596	Gold
101	Awuma CRPC CFP, Marlon K	Taylor, Joshua	Silver	190,625	2,287,500	Gold
102	Campanelli CFP CFS CRPC, Daniel M	Stanley, Travis	Gold	187,820	2,253,840	Gold
103	Hibbard ChFC CFS CRPC, Christopher F	Stanley, Travis	Silver	187,546	2,250,552	Gold
104	Rodrigue, Richard L	Stanley, Travis	Gold	186,000	2,232,000	Gold
105	Hansen CFP MBA, Phillip D	Wells, Michael	Silver	184,526	2,214,312	Gold
106	Gernetzke, Mark A	Mason, Michael	Gold	180,000	2,160,000	Gold
107	Van Wert, Trey	Stanley, Travis	Gold	178,952	2,147,424	Gold
108	Chesney ChFC CLU, Kathy L	Wells, Michael	Gold	177,508	2,130,096	Gold
109	Turpen CFP, Brian M	Wells, Michael	Silver	177,471	2,129,652	Gold
110	Thomas, lesha	Stanley, Travis	Gold	175,445	2,105,340	Gold
111	Mueller CRPC, Steven A	Mason, Michael	Gold	171,144	2,053,728	Gold
112	Wolston, Blair	Stanley, Travis	Bronze	170,000	2,040,000	Gold
113	Turner CRPC, Tom	Stanley, Travis	Gold	169,522	2,034,264	Gold
114	Hart, Kenton L	Taylor, Joshua	Silver	167,590	2,011,080	Gold
	Ramker, Michael L	Mason, Michael	Gold	166,297	1,995,564	Silver
116	Massey, Garnetta D	Stanley, Travis	Silver	165,000	1,980,000	Silver
117	Fredrickson RICP, Cody	Mason, Michael	Silver	163,874	1,966,488	Silver
118	Ponciroli CLU, Robert V	Mason, Michael	Gold	160,000	1,920,000	Silver
119	Burian, Alexander P	Mason, Michael	Silver	158,761	1,905,132	Silver
120	Stocklan, Douglas B	Stanley, Travis	Silver	156,673	1,880,076	Silver
	Miller, Stephen J	Wells, Michael	Silver	156,432	1,877,184	Silver
	McFarland, Michael	Taylor, Joshua	Silver	155,482	1,865,784	Silver
	Paolucci, Matthew	Wells, Michael	Gold	155,396	1,864,752	Silver
	Malone CRPC, Curtis G	Mason, Michael	Gold	151,164	1,813,968	Silver
	McGlamery, Kenneth E	Wells, Michael	Gold	150,500	1,806,000	Silver
	Rowe, Gerald R	Taylor, Joshua	Silver	150,000	1,800,000	Silver
	Tate, Randolph J	Taylor, Joshua	Silver	148,129	1,777,548	Silver
	Mitchell, Douglas R	Wells, Michael	Bronze	147,000	1,764,000	Silver
	Muff, James	Mason, Michael	Silver	142,204	1,706,448	Silver
	Fox, Jon	Taylor, Joshua	Silver	142,000	1,704,000	Silver
	Duffy, Robert L	Stanley, Travis	Silver	138,466	1,661,592	Silver
	Rigor, Jose C	Taylor, Joshua	Gold	138,413	1,660,956	Silver
	Moyer, Edward E	Stanley, Travis	Silver	137,527	1,650,324	Silver
	Garza CRPC, Sergio G	Wells, Michael	Silver	135,603	1,627,236	Silver
	Johnson CRPC, Jerold K	Stanley, Travis	Silver	135,305	1,623,660	Silver
	Billingsley, David	Taylor, Joshua	Silver	132,052	1,584,624	Silver
	Ehrman, Donovan J	Mason, Michael	Silver	130,701	1,568,412	Silver
138	Dickerson CFP, Laraine	Wells, Michael	Silver	128,613	1,543,356	Silver

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Diamond - Top rep at end of 2018

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- Top rep at the end of 2019 will receive Diamond Level recognition.



	MEMBERS					
			Current	Accumulation	Annualized	On Pace for
Rank	Rep Name	RSD	Club Level <sup>2</sup>	YTD Production	Production	Medallion Award <sup>3</sup>
	Roan, Michael F	Stanley, Travis	Silver	125,133	1,501,596	Silver
140	Freiwald CFP, Patricia	Stanley, Travis	Silver	123,535	1,482,420	Silver
141	Hickson, Ronald H	Taylor, Joshua	Gold	122,000	1,464,000	Silver
142	Lavergne, Steven L	Stanley, Travis	Bronze	121,328	1,455,936	Silver
143	Carlson LUTCF, Timothy M	Mason, Michael	Bronze	117,984	1,415,808	Silver
144	Liverett, Dennis J	Taylor, Joshua	Gold	117,975	1,415,700	Silver
145	Armella, Brandon J	Stanley, Travis	Gold	116,264	1,395,168	Silver
146	Gourley, William G	Taylor, Joshua	Gold	115,677	1,388,124	Silver
147	Aalvik, Tracy	Wells, Michael	Gold	113,897	1,366,764	Silver
148	Finch CRPC CLU ChFC CFP, Paul D	Stanley, Travis	Gold	113,585	1,363,020	Silver
149	Scafa, Robert D	Mason, Michael	Silver	112,931	1,355,172	Silver
150	Shea CRPC, Joseph E	Stanley, Travis	Bronze	110,115	1,321,380	Silver
151	Kirk ChFC LUTCF CLU RICP, James	Wells, Michael	Gold	110,000	1,320,000	Silver
152	Nguyen, Alex H	Wells, Michael	Gold	108,883	1,306,596	Silver
153	Healy, Jason M	Taylor, Joshua	Gold	108,567	1,302,804	Silver
154	Bosma, Anthony R	Mason, Michael	Silver	101,522	1,218,264	Silver
155	Lazcano, Raymond	Stanley, Travis	Silver	100,004	1,200,048	Silver
156	Brown CLU ChFC CFP, Jody A	Mason, Michael	Gold	100,000	1,200,000	Silver
157	Spivey CFP, Steven D	Mason, Michael	Silver	100,000	1,200,000	Silver
158	Taylor, M. Scott	Mason, Michael	Gold	100,000	1,200,000	Silver
159	Givenrod, Mark O	Wells, Michael	Silver	100,000	1,200,000	Silver
160	Martinez CRPC, Zulema A	Wells, Michael	Bronze	100,000	1,200,000	Silver
161	Del Giorgio, Christian M	Wells, Michael	Silver	98,503	1,182,036	Silver
162	Schriner, Jeffrey	Stanley, Travis	Bronze	97,000	1,164,000	Silver
163	Chumley, David	Mason, Michael	Silver	96,953	1,163,436	Silver
164	Moore CFP, Tres	Taylor, Joshua	Silver	96,289	1,155,468	Silver
165	Simpson MBA, Peter	Stanley, Travis	Bronze	90,324	1,083,888	Silver
166	Day CRPC, William C	Stanley, Travis	Gold	87,024	1,044,288	Silver
167	Lindemuth, Todd D	Stanley, Travis	Gold	86,812	1,041,744	Silver
168	Boyd, Phillip M	Wells, Michael	Gold	85,510	1,026,120	Silver
169	McLarty, Catherine A	Wells, Michael	Bronze	82,616	991,392	Silver
170	McMahon CRPC, Michael J	Stanley, Travis	Gold	81,906	982,872	Silver
171	Kaminaka, Chris N	Wells, Michael	Bronze	77,076	924,912	Silver
172	Sutton, Blake	Mason, Michael	Silver	76,701	920,412	Silver
173	Crews, Corey	Taylor, Joshua	Gold	76,288	915,456	Silver
174	Fayard, Hannon	Taylor, Joshua	Silver	76,270	915,240	Silver
	O'Connor, Robert J	Wells, Michael	Gold	76,057	912,684	Silver
176	Smith, Jodie M	Wells, Michael	Gold	75,733	908,796	Silver
177	Gobble, Gregory	Mason, Michael	Silver	72,125	865,500	Silver
178	Letcher CRPC, James T	Mason, Michael	Gold	70,250	843,000	Silver
179	Roberts ChFC CFP, Bryan D	Stanley, Travis	Silver	65,549	786,588	Silver
180	King, Margaret L	Mason, Michael	Gold	65,000	780,000	Silver
	Hays, Shawn D	Stanley, Travis	Silver	64,940	779,280	Silver
182	Wajsman CFP, Larry M	Taylor, Joshua	Silver	63,779	765,348	Silver
	Burt CRPC CFS, Donald D	Taylor, Joshua	Gold	61,669	740,028	Silver
184	Dillon, Robert	Mason, Michael	Silver	57,449	689,388	Silver

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Diamond - Top rep at end of 2018 Platinum - \$6,500,000 +

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	MEMBERS					
			Current	Accumulation	Annualized	On Pace for
Rank	Rep Name	RSD	Club Level <sup>2</sup>	YTD Production	Production	Medallion Award <sup>3</sup>
185	Aguilar, Ernesto	Wells, Michael	Silver	52,113	625,356	Silver
186	Feng CFP ChFC CRPC, Frank X	Wells, Michael	Platinum	51,100	613,200	Silver
187	Clark CRPC, Cameron	Wells, Michael	Gold	50,557	606,684	Silver
188	Leatherman, Stephanie	Wells, Michael	Silver	50,135	601,620	Silver
189	Cutler, David B	Mason, Michael	Gold	50,000	600,000	Silver
190	Altemus LUTCF, Stacey K	Stanley, Travis	Silver	50,000	600,000	Silver
191	Schwartz CFP, Pamela W	Taylor, Joshua	Silver	50,000	600,000	Silver
192	Morales CRPC, Stephanie D	Wells, Michael	Gold	50,000	600,000	Silver
193	Amers RICP, Michael S	Mason, Michael	Silver	45,547	546,564	Silver
194	Barta CFP CRPC, Troy M	Mason, Michael	Bronze	45,362	544,344	Silver
195	Gardner, Lawrence J	Taylor, Joshua	Gold	44,340	532,080	Silver
196	Thomas, Melisa A	Stanley, Travis	Bronze	40,186	482,232	Bronze
197	Kassulke, Joshua	Mason, Michael	Bronze	40,000	480,000	Bronze
198	Reyes MBA, Jose	Wells, Michael	Bronze	37,342	448,104	Bronze
199	Bonneson, Neil	Mason, Michael	Bronze	35,000	420,000	Bronze
200	Hastings, Debra	Wells, Michael	Silver	35,000	420,000	Bronze
201	Trost CFP, Thomas	Mason, Michael	Silver	34,053	408,636	Bronze
202	Thompson, Elizabeth	Taylor, Joshua	Silver	31,600	379,200	Bronze
203	Hackney, Kathryn J	Wells, Michael	Bronze	31,341	376,092	Bronze
204	Grisham, Whitney	Taylor, Joshua	Bronze	30,838	370,056	Bronze
205	Alexander CFP CLU ChFC, Helen R	Wells, Michael	Bronze	30,537	366,444	Bronze
206	Solheim, David	Mason, Michael	Bronze	28,724	344,688	Bronze
207	Hild, Laurie D	Mason, Michael	Bronze	25,934	311,208	Bronze
208	Ranieri ChFC, Edward	Stanley, Travis	Gold	25,151	301,812	Bronze
209	Sutherland, Alex M	Mason, Michael	Silver	25,000	300,000	Bronze
210	Mannah, James G	Stanley, Travis	Bronze	25,000	300,000	Bronze
211	Nelson, Larry	Mason, Michael	Bronze	24,760	297,120	Bronze
212	Littlefield, Devon	Stanley, Travis	Bronze	20,749	248,988	Bronze
213	Archer, Dennis W	Mason, Michael	Gold	20,395	244,740	Bronze
214	Binversie, Thomas R	Mason, Michael	Gold	20,000	240,000	Bronze
215	Ratchenski, Matthew L	Mason, Michael	Bronze	20,000	240,000	Bronze
216	Kapalczynski, Ralph	Stanley, Travis	Silver	20,000	240,000	Bronze
217	Gibson, Marioreen S	Wells, Michael	Gold	11,082	132,984	Bronze
218	Acher, Melissa A	Mason, Michael	Silver	10,000	120,000	Bronze
219	Bowie AIF, Brooke L	Mason, Michael	Silver	10,000	120,000	Bronze
220	Marks ChFC CLU, Joel	Taylor, Joshua	Bronze	10,000	120,000	Bronze
221	Johnson, Krista M	Mason, Michael	Bronze	7,562	90,744	Bronze
222	Marquez, Carolina B	Wells, Michael	Gold	7,051	84,612	Bronze
223	Juarez, Saul	Wells, Michael	Silver	6,500	78,000	Bronze
224	Arrow CRPC, Brian A	Stanley, Travis	Silver	6,427	77,124	Bronze
225	Sobania, Janessa	Mason, Michael	Bronze	6,000	72,000	Bronze
226	Eberly, Christopher M	Mason, Michael	Bronze	5,000	60,000	Bronze
227	Rodgers, Amy L	Stanley, Travis	Bronze	3,000	36,000	Bronze
228	Guyton, Ted A	Taylor, Joshua	Gold	2,200	26,400	Bronze
229	Ramsay, John R	Taylor, Joshua	Bronze	1,000	12,000	Bronze
230	Borel CRPC, Matthew E	Wells, Michael	Gold	900	10,800	Bronze

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Diamond - Top rep at end of 2018 Platinum - \$6,500,000 +

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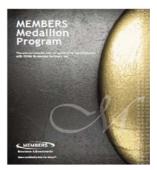




				MEMBERS		
			Current	Accumulation	Annualized	On Pace for
Rank	Rep Name	RSD	Club Level <sup>2</sup>	YTD Production	Production	Medallion Award <sup>3</sup>
	Morrison, William E	Taylor, Joshua	Gold	850	10,200	Bronze
	Schleicher, Benjamin J	Stanley, Travis	Bronze	650	7,800	Bronze
233	Hawkins, Jeremy A	Wells, Michael	Silver	600	7,200	Bronze
234	Thompson-Cantu CRPC, Katya L	Wells, Michael	Bronze	500	6,000	Bronze
235	Woodall CFP CLU, John D	Taylor, Joshua	Bronze	455	5,460	Bronze
236	Mollison, Dennis L	Wells, Michael	Silver	450	5,400	Bronze
	Robertson CRPC, Daniel S	Taylor, Joshua	Bronze	417	5,004	Bronze
238	Terri RHU, William P	Stanley, Travis	Bronze	400	4,800	Bronze
239	Jaspers CFP, Joe B	Taylor, Joshua	Silver	400	4,800	Bronze
240	Breault, Christopher J	Wells, Michael	Silver	300	3,600	Bronze
	Dorr CFP, Donald L	Stanley, Travis	Bronze	200	2,400	Bronze
242	Quinn MBA, Barbara	Stanley, Travis	Silver	200	2,400	Bronze
243	Faulkner CRPC, Todd R	Taylor, Joshua	Bronze	200	2,400	Bronze
244	McMahon CFP, Patrick	Mason, Michael	Bronze	150	1,800	Bronze
245	Wagnerowski CFP, Jennifer S	Mason, Michael	Bronze	125	1,500	Bronze
246	Sherman ChFC CLU, Bill	Mason, Michael	Bronze	110	1,320	Bronze
247	Lescohier, Randall J	Mason, Michael	Bronze	100	1,200	Bronze
248	Boslet CFP, Emmor E	Stanley, Travis	Bronze	100	1,200	Bronze
249	Battcher ChFC CLU, Daniel T	Mason, Michael	Bronze	50	600	Bronze
	Baldigo, Jeffrey	Stanley, Travis	Bronze	50	600	Bronze
251	Cowdrey-Ragon CRPC, Wendi	Stanley, Travis	Silver	50	600	Bronze
252	DeBille, William	Stanley, Travis	Bronze	50	600	Bronze
253	Calvert CRPC ChFC CLU, Eleanor	Taylor, Joshua	Bronze	50	600	Bronze
254	Gallop CRPC, Weston	Taylor, Joshua	Bronze	50	600	Bronze
255	Jaime, Erik	Wells, Michael	Silver	50	600	Bronze

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				MEMBERS		
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Rank	Rep Name	RSD	Club Level <sup>2</sup>	YTD Production	Production	Medallion Award <sup>3</sup>
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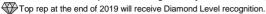
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				MEMBERS		
			Current	Accumulation	Annualized	On Pace for
Rank	Rep Name	RSD	Club Level <sup>2</sup>	YTD Production	Production	Medallion Award <sup>3</sup>
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			MEMBERS				
			Current	Accumulation	Annualized	On Pace for	
Rank	Rep Name	RSD	Club Level <sup>2</sup>	YTD Production	Production	Medallion Award <sup>3</sup>	
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